



PREMIER'S AWARDS PRIX DU 2019 PREMIER MINISTRE

December 2, 2019 Sheraton Centre Toronto Hotel

SPONSORSHIP PROSPECTUS

December 2, 2019 Sheraton Centre Toronto Hotel #2019PA

A tribute to excellence in higher education

The Premier's Awards for outstanding college graduates is an annual event run by Colleges Ontario that celebrates our graduates' many successes in this province and throughout the world.

More than 100 graduates are nominated each year for this important award, which recognizes achievements in areas such as health care, technology, community services, the arts and more. Previous Premier's Awards winners include Emmy Award-winning TV producer Jon Cassar; NBCUniversal executive vice-president Ron Suter; bestselling children's author and illustrator Jonathan Klassen; Guelph General Hospital president and CEO Marianne Walker; internationally renowned paramedic Rahul Singh; and television handyman Jim Caruk.

Sponsorship of the Premier's Awards gala provides a unique opportunity to showcase your company in front of an audience of more than 800 leaders in business, education and government.

The Premier's Awards celebration provides a tremendous platform to promote your commitment to higher education and to the essential role college education plays in creating a more prosperous and successful province.

To maximize the success of your sponsorship, Colleges Ontario has developed several high-impact sponsorship packages to give you the visibility you need, described in greater detail in this prospectus.

It is because of our sponsors that we are able to run an event of this calibre. We thank our returning sponsors for their continued support and look forward to working with our new sponsors to ensure you get the best possible return on your investment.

Sincerely,



Linda Franklin President and CEO Colleges Ontario

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About Colleges Ontario

Colleges Ontario is the advocacy voice for the province's 24 public colleges. The colleges offer 900 programs each year that prepare students for a wide range of careers in everything from IT, advertising and health care to game development, animation, biotechnology and much more.

Ontario's colleges are leaders in innovation, ensuring graduates have the professional and technical qualifications to succeed in the rapidly evolving new economy. As the voice of the 24 colleges, Colleges Ontario uses research, communications and marketing initiatives to ensure government leaders, decision-makers and the public are aware of the essential role graduates play – and will continue to play – in the province's long-term success.

For more information about Colleges Ontario, please visit <u>www.collegesontario.org</u>.

















































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About the Premier's Awards

The Premier's Awards for Ontario college graduates were established by the province in 1992 to recognize outstanding college alumni and their successes. Proudly celebrating its 27th year, the awards are a tribute to college graduates' achievements in Ontario and throughout the world.

Taking place at the Sheraton Centre Toronto Hotel on the evening of December 2, 2019, the gala offers the unique opportunity to showcase your company's support of the college system among the sector's leading influencers and decison-makers.

Well supported by private sector sponsors, the event provides an excellent opportunity to meet:

- Senior business executives
- Industry partners
- Politicians

- Senior government officials
- College board governors
- College leaders

The Premier's Awards gala attracts approximately 800 attendees. The nominees and recipients are prominent, highly respected individuals from the private and public sectors.

Chosen by a selection panel of community leaders, the awards are presented to seven college graduates demonstrating outstanding career success in the following areas:

- Apprenticeship
- Business
- Community Services
- Creative Arts and Design
- Health Sciences

- Recent Graduate
- Technology

Last year's awards recipients were:

Apprenticeship
Conestoga College
DON GOSEN

Director, Canadian Apprenticeship Forum Business

Seneca College
NEIL HETHERINGTON

Chief Executive Officer, Daily Bread Food Bank Community Services
Sault College

COLLEEN HELE-CARDINAL

Co-founder and Executive Director, National Indigenous Survivors of Child Welfare Network Community Services
Canadore College
ERNEST MATTON

Manager, Indigenous Culture and the Aboriginal Healing Program, Michael Garron Hospital

Creative Arts and Design
Sheridan College

HELEN LEBEAU

Vice-President, Production, Nelvana Studios, Corus Entertainment Health Sciences
Humber College
ALLAN COLE

President and Owner, McKinnon & Bowes Ltd.

Recent Graduate
Conestoga College
ALLIE LIBERTINI

Athlete, Special Olympics
Canada

Technology Mohawk College JAD SALIBA

Founder and CTO, Magnet Forensics Inc.

For more information about the Premier's Awards, please visit www.co-awards.org.



Four reasons why you need to be a part of the 2019 Premier's Awards

Excellent exposure: This is a must-attend event for post-secondary influencers. With approximately 800 leaders, influencers and high-level decision-makers in attendance, the gala provides an unmatched opportunity to build and enhance your company's reputation within the college sector.

Showcase your company as a partner: Establish your company as a proud partner of a system that continues to shape Canada's economic and social fabric.

Promote products/services: Position your company as a trusted provider of choice to Ontario colleges by ensuring your messaging reaches our vast audience of college system leaders.

Engage industry leaders: It's never been more important to start a conversation and network face to face. This networking opportunity is key to aligning your brand with the mandates of Ontario's colleges. Build preference and realize ROI via your participation at the awards gala.

For more sponsorship information, please contact:
Loretta Piattelli
Sponsorship, advertising and exhibit sales
(647) 258-7684
piattelli@collegesontario.org



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Thank you to the recent sponsors of the Premier's Awards



































December 2, 2019 Sheraton Centre Toronto Hotel #2019PA **Buying power** Gain access to over 800 attendees, including decision-makers with a combined annual purchasing power of close to \$4 billion for Ontario.1 \$34 million Office supplies Annual \$10 million Food services 1 Based on 2017/2018 Ontario colleges spending data. \$19 million spending power

Sponsorship opportunities

\$40,000
\$20,000
\$15,000
\$10,000
\$10,000
\$10,000
\$8,500
\$8,000
\$7,500
\$5,000
\$5,000
\$3,000

We understand that every organization is unique, with unique sponsorship objectives, requirements and metrics of success. Our focus is on building a partnership to meet your organization's marketing objectives. Whether your goals include promotion and awareness, lead/sales generation, product/service positioning, networking or advancement of corporate responsibility goals, we will work together to help you meet your requirements and surpass your expectations.

For more information, please contact:

Loretta Piattelli | (647) 258-7684 | piattelli@collegesontario.org

Diamond Sponsor Exclusive \$40,000

Your company will have the highest visibility whenever and wherever the event is promoted. The Diamond sponsorship includes the following:

- Your company logo prominently displayed in an opening video at the gala
- Your company logo prominently featured on 24 college nominee pop-up banners
- An on-stage welcome message (2 min.)
- An award presentation, including delivering on-stage remarks (2 min.)
- Company gobo (logo spotlight) projected on foyer and ballroom wall
- Company logo in a event advertisement featuring award recipients
- · Registration:
 - Ten (10) tickets to the Premier's Awards nominees reception
 - Head table guest with the premier and/or the Minister of Training, Colleges and Universities (subject to their availability)
 - Corporate table Ten (10) Premier's Awards gala registrations with sponsor recognition on name badges
 - Corporate table Ten (10) Higher Education Summit keynote luncheon tickets (Dec. 2)
- Photo with the premier, minister and Premier's Awards recipient (subject to their availability)
- One full-page corporate message with photo and full-page advertisement in the Premier's Awards program¹ placed at each place setting (800)
- One (1) prominent 10' by 10' exhibit space during the Higher Education Summit
- Five complimentary passes for exhibit booth personnel (luncheon, dinner and reception not included)
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners
- Verbal acknowledgment by the presiding chair of the gala evening thanking your company
- Acknowledgment of sponsorship in the promotional materials, on the official website, on social media, on on-site signage and on screens¹
- Highest level of visibility on the official website for an entire year following the event (sponsor logo with a 50-word statement and a link back to your company website)





Platinum Sponsor Award presenter \$20,000 (7 available)

The Platinum sponsorship includes:

- Premier's Award presenter category of choice
- On-stage remarks (2 min.) delivered during award presentation
- Company gobo (logo spotlight) projected on ballroom wall
- Company logo in event advertisement
- Registration:
 - Head table guest with premier and/ or the Minister of Training, Colleges and Universities (subject to their availability)
 - Ten (10) tickets to Premier's Awards nominees reception
 - Corporate table Ten (10) Premier's Awards gala registrations with sponsor recognition on name badges
 - Corporate table Ten (10) Higher Education Summit keynote luncheon tickets (Dec. 2)
- Photo with premier, minister and Premier's Awards recipient (subject to their availability)
- One full-page corporate message with photo¹
- One full-page colour ad in the printed program¹ placed at each table setting (800)

- One (1) prominently situated 8' by 10' exhibit space at the Higher Education Summit
- Five (5) complimentary passes for exhibit booth personnel (luncheon, dinner, receptions not included)
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- Verbal acknowledgment by the presiding chair of the gala evening, thanking your company for sponsoring (not applicable to receptions)
- Acknowledgment of sponsorship in promotional materials, on the official website, on on-site signage and on screens¹
- Second highest level of visibility on the official website for an entire year following the event (sponsor logo with a 50word statement and a link back to your company website)



Gold Sponsor \$15,000 (3 available)

The Gold sponsorship includes:

- Sponsor branded promo item, such as a chocolate treat, provided and prominently placed at each dinner place setting (800)
- Registration:
 - Guest at Premier's Awards nominees reception with ten (10) registrations
 - Corporate table Ten (10) Premier's Awards gala registrations
 - VIP table Three (3) Higher Education Summit keynote luncheon tickets (Dec. 2)
- 1/2-page colour advertisement in the printed program¹
- One (1) $8' \times 10'$ exhibit space at the Higher Education Summit
- Three (3) complimentary passes for exhibit booth personnel (luncheon, dinner and receptions not included)
- Acknowledgment of sponsorship in promotional materials, on the official website, on on-site signage and on screens¹
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- Verbal acknowledgment by the presiding chair of the gala thanking your company for sponsoring (not applicable to receptions)
- Visibility on the official website for an entire year following the event (sponsor logo with a 50-word statement and a link back to your company website)

Silver Sponsor \$10,000 (limited availability)

The Silver sponsorship includes:

- Registration:
 - Corporate table (shared) Five (5) Premier's Awards registrations
 - Two (2) registrations to the Higher Education Summit keynote luncheon (Dec. 2)
- 1/2-page colour advertisement in the printed program¹
- One (1) $8' \times 10'$ exhibit space at the Higher Education Summit
- Two (2) complimentary passes for exhibit booth personnel (luncheon, dinner and receptions not included)
- Company logo in a special edition e-newsletter featuring the Premier's Awards recipients and sponsors¹
- Verbal acknowledgment by the presiding chair of the event thanking your company for sponsoring (not applicable to receptions)
- Acknowledgment of sponsorship in promotional materials, on the official website, on on-site signage and on screens¹
- Visibility on the official website for an entire year following the event (sponsor logo with a 50word statement and a link back to your company website)



Nominees Reception Sponsor \$10,000 (1 available)

Prior to the Premier's Awards gala dinner, a private reception – complete with hors d'oeuvres and refreshments – is held with the nominees, college presidents, board chairs, sponsors and government officials.

EXCLUSIVE DURING RECEPTION

- Company representatives to greet the VIP guests (presidents, board chairs and nominees) at the reception entrance
- On-stage welcome remarks delivered with the vicechair of the colleges' Committee of Presidents
- Company-branded reception tickets
- Company name and logo prominently displayed at the entrance and in the reception room on signage
- Video loop with nominees and sponsor logo on screens in the reception room
- Special customized signature drink
- Company-branded décor, lighting
- Company name and logo in the printed program¹
- 1/4-page colour advertisement in the printed program placed at each place setting¹
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- Logo recognition on all gala marketing materials
- Sponsor logo on the official website with company link
- Registration:
 - Two (2) tickets to the nominees reception
 - Two (2) Premier's Awards gala reception and dinner registrations

Expected audience of 300 5 p.m. - 5:45 p.m.



Décor Sponsor \$10,000 (1 available)

Create unforgettable dramatic ambiance in the grand ballroom with elegant décor for all to remember.

- Company acknowledgment on each table (80)
- Company-branded centrepiece on every table (80)
- Opportunity to add company-branded gift items for all guests at their place settings (800)
- · Onscreen and verbal recognition during dinner
- Company name and logo in the printed program¹
- 1/4-page colour advertisement in the printed program placed at each place setting¹
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- Company logo recognition on all gala marketing materials
- · Linked company logo on the official website
- Registration:
 - Two (2) Premier's Awards gala dinner registrations

Expected audience of 800 6:30 p.m. - 9 p.m.

Gala Reception Sponsor \$8,000** (1 available)

Prior to the Premier's Awards gala dinner, a reception is held for all attendees. This is a great networking opportunity.

- Company-branded floor signage in reception hall¹
- Company name and logo prominently displayed in reception area on plasma screens¹
- Company-branded balloons in reception hall¹
- Special customized signature drink
- Company-branded reception tickets¹
- Company-branded cocktail napkins¹
- Onscreen and verbal recognition during dinner
- Company name and logo in the printed program¹
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- 1/4-page colour advertisement in the printed program placed at each place setting¹
- Logo recognition on all gala marketing materials
- Linked company logo on the official website
- · Registration:
 - Two (2) Premier's Awards gala reception and dinner registrations

Expected audience of 800 5:15 p.m. - 6 p.m.



Post-Gala Reception Sponsor \$5,000**

Let's celebrate! Following the gala dinner and awards presentations, meet the outstanding 2019 Premier's Awards nominees and award recipients.

- Company name and logo prominently displayed in reception area plasma screens¹
- Special customized signature drink
- Company-branded cocktail napkins¹
- Onscreen and verbal recognition during dinner
- Company name and logo displayed on signage and printed program placed at each table setting¹
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- Logo recognition on all gala marketing materials¹
- Linked company logo on the official website
- Registration:
 - Two (2) Premier's Awards gala reception and dinner registrations

Expected audience of 800 9 p.m. - 10 p.m.



SPECIAL DISCOUNT OFFER 2 receptions for \$10,000

**With purchase of both sponsorships (gala and post-gala receptions)



Gala Dessert Sponsor \$8,500 (1 available)

There's always room for dessert! Your company will provide the finishing touch to dinner, with your logo adorning each guest's dessert.

- Company logo prominently displayed on the dessert
- Onscreen and verbal recognition during dinner
- Company name and logo displayed in printed program¹
- 1/4-page colour advertisement in the printed program placed at each place setting (800)¹
- Company logo in a special edition electronic e-newsletter featuring the Premier's Awards winners and sponsors¹
- Logo recognition on all gala marketing materials
- Company logo on the official website with company link
- Registrations:
 - Two (2) Premier's Awards gala reception and dinner registrations

Expected audience of 800 6:30 p.m. - 9 p.m.



Gala Menu Sponsor \$7,500 (1 available)

Be the first to welcome guests to their dinner seat with a beautifully designed menu branded with your company logo on the front. A menu will be set at each place setting.

- Company-branded menu placed on place setting
- Onscreen and verbal recognition during dinner
- Company name and logo displayed on signage and printed program
- 1/4-page colour advertisement in the printed program placed at each place setting (800)¹
- Company logo in a special edition electronic e-newsletter featuring the Premier's Awards winners and sponsors¹
- Logo recognition on all gala marketing materials
- Company logo on the official website with company link
- Registration:
 - Two (2) Premier's Awards gala reception and dinner registrations

Expected audience of 800 6:30 p.m. - 9 p.m.

¹To be included in printed materials, all graphic materials and your company's completed ad must be submitted by October 4.

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Bronze Sponsor \$5,000 (limited availability)

The Bronze sponsorship includes:

- Registration:
 - Two (2) Premier's Awards gala reception and dinner registrations
 - One (1) registration to the Higher Education Summit keynote luncheon (Dec. 2)
- 1/4-page colour advertisement in the printed program placed at each place setting (800)¹
- Company logo in a special edition e-newsletter featuring the Premier's Awards winners and sponsors¹
- Verbal acknowledgment will be made by the presiding chair of the event thanking your company for sponsoring (not applicable to receptions)
- Acknowledgment of sponsorship given in promotional materials, on the official website, on on-site signage and on screens¹
- Sponsor listings on the official website (sponsor logo and a link back to your company website) will remain posted online for an entire year following the event



¹To be included in printed materials, all graphic materials and your company's completed ad must be submitted by October 4.

e-newsletter

Reception Entertainment Sponsor \$3,000 ADD-ON ONLY (1 available)

Be the life of the party! Live music will be enjoyed by all attendees at the gala and post-gala receptions.

- Company name and logo prominently displayed
- Company colour to up light the stage
- Two (2) Premier's Awards gala dinner registrations

Expected audience of 800 5 p.m. - 6 p.m. and 9 p.m. - 10 p.m. (receptions in the ballroom foyer)



¹To be included in printed materials, all graphic materials and your company's completed ad must be submitted by October 4.

Specifications for program advertisements

Trim size

6.50 in x 9.00 in 16.50 cm x 23.00 cm

Full-page ad bleed

6.75 in x 9.25 in 17.00 cm x 23.50 cm

Full-page program ad

6.25 in x 8.75 in 15.50 cm x 22.50 cm

Specifications for program advertisements

Half (1/2) page ad 6.25 in x 4.25 in 15.50 cm x 11.00 cm

Quarter (1/4) page ad 3.00 in x 4.25 in 7.75 cm x 11.00 cm

Note:

To be included in printed materials, the completed version of your ad must be submitted by the final deadline of Friday, October 4.



Sponsor Participant Form

December 2 | Sheraton Centre Toronto Hotel

Contact Information	Opportunities	
Name:	Diamond Sponsor	\$40,000
Title:	Platinum Sponsor	\$20,000
Company name:	•	720,000
Address:	Gold Sponsor	\$15,000
City: Province: PC:	— ☐ Silver Sponsor	\$10,000
Phone:	Nominees Reception Sponsor	\$10,000
Fax:	— Nottilitees reception spoisor	\$10,000
Email:	Décor Sponsor	\$10,000
Website:	Gala Dessert Sponsor	\$8,500
Payment Information	☐ Gala Reception Sponsor*	\$8,000
Total Amount Due: \$	☐ Gala Menu Sponsor	\$7,500
☐ Enclosed is my cheque made payable to Colleges Ontario.☐ Visa ☐ MasterCard ☐ American Express	☐ Post-Gala Reception Sponsor*	\$5,000
Credit card no	Bronze Sponsor	\$5,000
Name on card:	Reception Entertainment (Add-on only)	\$3,000
Exp. date:/ VAL code:	_ ,	75,000
Billing address:	*Discounted price for both receptions	\$10,000
City: Province: PC:	ment information to:	d/cheque pay-
Authorized signature:	Loretta Piattelli	
Date://	Colleges Ontario 130 Queens Quay East, Suite 606, Toronto, Ontario M5A 0P6 Phone: (647) 258-7684 Fax: (647) 258-7699 Email: piattelli@collegesontario.org	
I hereby allow Colleges Ontario to charge my credit card \$ CAD.		
<u>Disclaimer</u> Agreement: Sponsorship reservations are made on a first-come, first-served basis based on the Cancellations: All sponsor fees are non-refundable. Any money due per contract is payable reg.	,	
By signing below, I confirm I am authorized to place this order and agree to all terms and cond event that a sponsor breaches contract or fails to pay as required, the sponsor will be liable for to pay. By signing below, I acknowledge I have read and agree to the terms outlined above.		
Authorized Representative Name:	Signature:	
Title:	Date:	





For more information, contact:
Loretta Piattelli
Sponsorship, advertising and exhibit sales
647-258-7684
piattelli@collegesontario.org

